

Projects - references since 1998

Education

Professional Coaching in the public sector

- In cooperation with Koučink Centrum s.r.o.
- 2015-16: **Ministry of Labor and Social Affairs** (MPSV ČR) - individual coaching of executives
- 2018-19: **Czech University of Life Sciences** (ČZU) - individual coaching of university executives
- Since 2019: **Ministry of Regional Development** (MMR ČR) - individual coaching of executives

Management School of Process Excellence (MSOPE)

- Since 2010: establishment and strategic management of the European brand MSOPE with centres in Geneva, Lyon, Oslo and Prague
- Since 2011: partnership with **Hewlett-Packard** in the area of management trainings:
- Supplier of training courses in Leadership, Operational Excellence and Sales Excellence
- 360° feedback for employees
- Individual coaching for HP employees
- Since 2013: “**MSOPE Prague Spring 2013-19**” management academy led by experienced international lecturers
- Leadership Excellence Certificate - 5 modules / 14 days
- Sales Excellence Certificate - 5 modules / 11 days
- Operational Excellence Certificate - 5 modules / 11 days
- Since 2016: **MSOPE** becoming the professional supplier for **Hewlett-Packard Enterprise / Educational Services** in the field of Business Analysis
- A total of 8 individual training courses:
- Agile Business Analysis, Value Driven Portfolio Management, Business Analysis Principles, Project Management Skills for Business Analysts, Building Business Cases, Verifying and Validating the Solution, Crafting High-Quality Requirements, Leadership & Communication Skills for Business Analysts

Process Management

Global Logistics, Lean Manufacturing and Supply Chain Management:

- 1998-02: **First International Computer (FIC)** - global BPO Project: effective management of outsourced operation (OEM/ODM), contract manufacturing process (BFT/BTO) for global customers - computer brands (HP, Compaq)
- Management of lean production & supply chain process
- Acquisition and management of key-customer relationships
- Successful development of production plant, management of more than 1000 employees, express implementation of the SAP system
- Since 2005 - cooperation with the **Maurice Ward Group**, a global player in the logistics
- 2005-06: reengineering of internal and external processes of the plastic parts manufacturer for the TV manufacturers **Panasonic** and **Sony**
- 2009-11: management of international logistics optimisation projects for such clients as **ABB**, **Carrier/UTC**, **Continental**, **Kemet** and **Lear Corporation**
- 2012-13: **Avia Ashok Leyland Motors** - from the process efficiency & HR related audit for the truck manufacturer towards implementation of specific improvements:
 - Revision of external and internal purchasing processes (Supply Chain Management)
 - Revision of external and internal production processes (Operational Excellence)
 - Interim management of the Procurement Department
 - Leadership workshop for the international Sales Department (Sales Excellence)
- 2013-14: advisory services for **Arvato Services** upon the lean manufacturing project

Project Management

Sustainability and Corporate Social Responsibility (CSR)

- 2011-12: leading the international start-up project **SustainMobile** in area of product life cycle of mobile devices - recycling / remarketing + information security

Strategic Consulting, Management and Marketing

- 2002-04: **Flexlink Systems** - start-up project: successful launch of a branch company of the Swedish automation technology manufacturer
- 2005-06: **Emerson Process Management** - Business Process Reengineering (BPR) project of the management processes in a branch company of the American automation technology manufacturer
- 2006-09: **Hewlett-Packard** - global BPO project management in the EMEA region, implementation of the OSSP (outsourced support & services provider) business model
- Streamlining the after-sales processes in Europe with management centres in Grenoble, Amsterdam and Prague, remote centre in Bangalore, and the HQ in Cupertino and Houston
- Leadership of international virtual teams (extended factory, control tower model)
- 2013-14: **Czech Injection Moulding Campus (CIMC)** - launch of a new manufacturer in the field of plastic injection for the automotive and electronic market segment
- Since 2013: cooperation with the Italian **Riello Industries** group on the business development of their companies being acquired
- Stabilisation and business development of **Ghibli a.s.** on the Czech and Slovak markets
- Market research on a European scale
- Interim management of the sales process for **Ghibli & Wirbel SpA** to Northern, Central and South-Eastern Europe

Financial Advice and Audit

- Since 2010: cooperation with **PKF International Limited** in the field of tax advisory and financial audit
- Since 2019: **Jaros Consulting Ltd.** providing professional accounting advisory and bookkeeping services

Links

- For more information on these projects, please visit the following links:
 - JarosConsulting.com - News (news archive)
 - MSOPE.eu - portfolio of management training courses, personal profiles of lecturers
 - Coachfederation.cz, Coachfederation.org - official register of professional coaches
 - linkedin.com/in/kamiljaros (personal profile on LinkedIn)